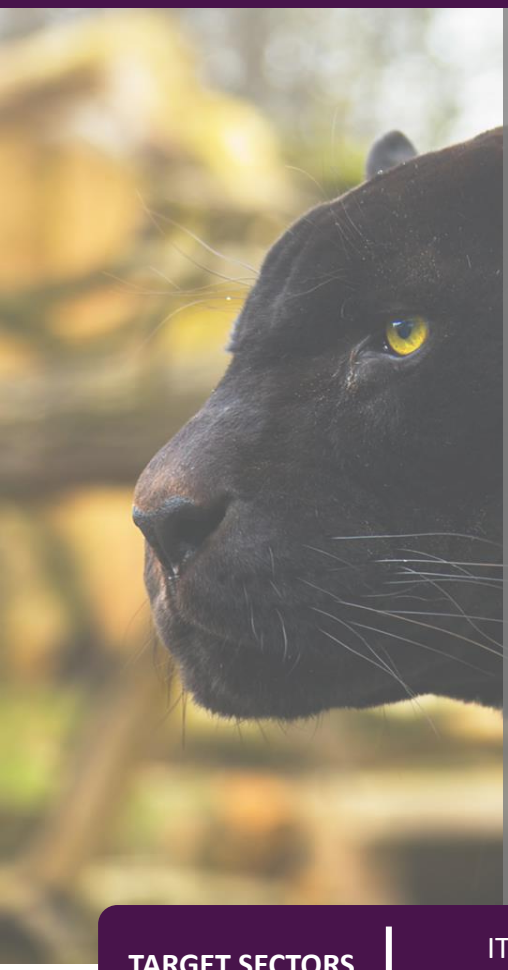
PANTHER
EQUITY GROUP



ABOUT US

Panther Equity Group takes a flexible approach to investing in lower middle market companies. We partner with Founders & management teams to bring strategic guidance, operational & executive support, and a collaborative mindset to help businesses thrive through their next chapter.

We accomplish long-term growth and support through:

- Optimizing core operations and scaling systems
- Services, product & market expansion
- Sales, marketing & channel acceleration
- Leadership and executive team development
- Strategic implementation of technology & AI
- Targeted growth through M&A

INVESTMENT CRITERIA

• Platform Investment:	$5M-$25M EBITDA
• Add-on Acquisitions:	$1M+ EBITDA
• Profitability:	10+% EBITDA Margin
• Geography:	US or Canada HQ
• Target Transaction:	Majority or Significant Minority Ownership

TARGET SECTORS	IT Services & Tech-enabled Services	B2B & Professional Services	Niche Manufacturing

ACTIVE PLATFORM INVESTMENTS

GLASS BOX TECHNOLOGY

Glass Box Technology is a Managed Services Provider, VAR & solutions integrator and cybersecurity consultant that delivers solutions across infrastructure design, cybersecurity, network architecture, virtualization and cloud enablement.

Industry: *Managed IT Services, Solutions Integrator/VAR, Cybersecurity Consultant*
Investment Date: *Majority Recap, 2025* ***HQ:*** *Irvine, CA* ***Add-Ons****: Up to $6M in EBITDA*

SWITCHBOX

Switchbox is a digital transformation and software development company designing software applications and providing digital strategy consulting services to healthcare, manufacturing and infrastructure customers.

Industry: *Digital Transformation, Software Development*
Investment Date: *Majority Recap, 2023* ***HQ:*** *Columbus, OH* ***Add-Ons:*** *Up to $3M in EBITDA*

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